

Agenda

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Introduction

Meet our speakers

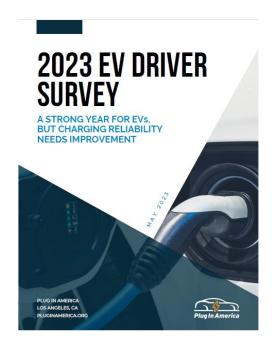










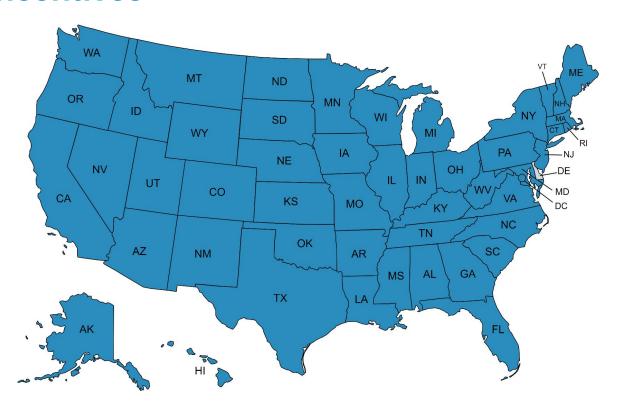


REMINDER

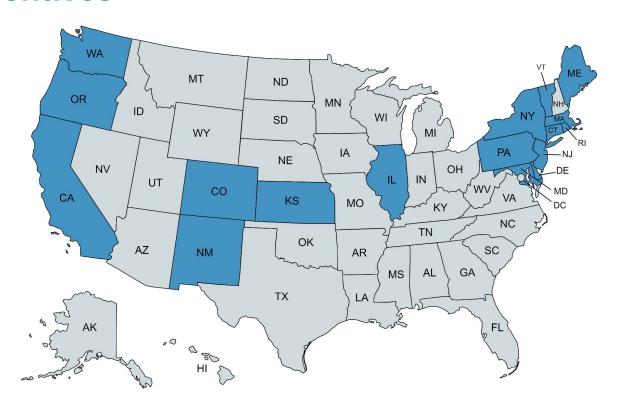
We are not accountants or attorneys. You should consult a tax professional.

How EV Incentives Work

Federal Incentives



State Incentives



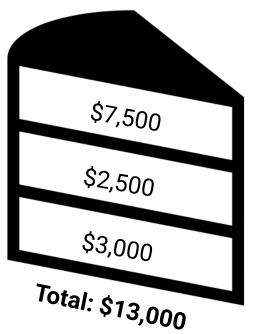
Utility Incentives

- Cash Rebate on EV or home charging station
- Bill credits
- Discounted EV charging rates



U.S. Electric Vehicle Incentives

- **Federal Tax Credits**
- State Incentives
- **Utility incentives**



Federal Tax Credits

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Clean Vehicle Tax Credits



New Clean Vehicle Tax Credit (30D)



Used Clean Vehicle Tax Credit (25E)



Commercial Clean Vehicle Tax Credit (45W)

2024 Changes to the Clean Vehicle Tax Credits

Clean Vehicle Tax Credits



New
Clean Vehicle
Tax Credit (30D)

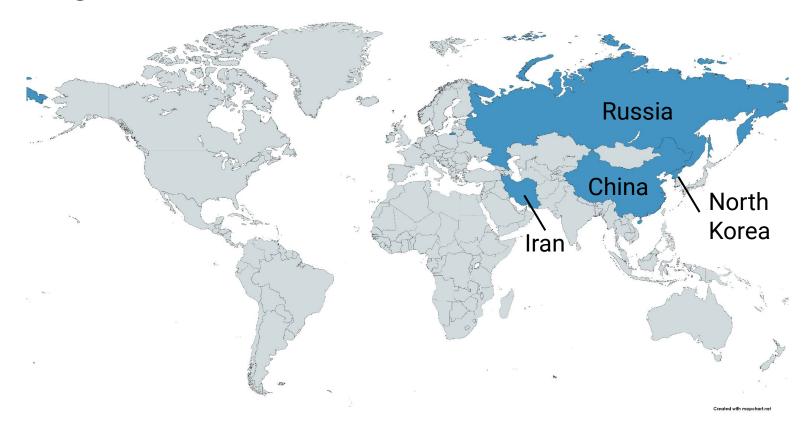


Used Clean Vehicle Tax Credit (25E)



Commercial Clean Vehicle Tax Credit (45W)

Foreign Entities of Concern



Transferable Tax Credit

- Started January 1, 2024
- Buyers can transfer their tax credit to a registered dealer.
- The dealer instantly reduces the price of the vehicle by the amount of the tax credit



Clean Vehicle Tax Credit Overview

O

New Clean Vehicle Tax Credits

\$3,750/\$7,500



NewClean Vehicle
Tax Credit (30D)

- ☐ MSRP limits \$80,000 (SUV/pickup)/\$55,000 (other)
- Buyer must meet income limits
 - \Box \$300,000 for joint filers
 - \$225,000 for head of household
 - \supset \$150,000 for single filers
- ☐ Final assembly must take place in North America.
- **☐** Foreign Entity of Concern Rule
- Tax Credit available at time of Purchase

Used Clean Vehicle Tax Credits

Up to \$4,000

- Tax credit amount is \$4,000 or 30% of the price of the vehicle.
- Vehicle price cannot exceed \$25,000
- ☐ Vehicle must be at least2 years old.
- A vehicle can only be eligible for the Used EV tax credit once.



Used Vehicle
Clean Vehicle
Tax Credit (25E)

- Buyer must meet income limits
 - \Rightarrow \$150,000 for joint filers
 - \$112,500 for head of household
 - □ \$ 75,000 for single filers
- → Tax credit is available at the time of purchase

Commercial Clean Vehicle Tax Credits

Up to \$7,500/\$14,000

Tax credit amount is 30% of the price of the vehicle (all-electric) 15% of the price of the vehicle (PHEV)

or

the incremental cost of the vehicle

not to exceed

\$ 7,500 for vehicles < 14,000 pounds \$40,000 for vehicles > 14,000 pounds

- → Vehicle must be used for business purposes.
- Tax credit can be accessed by tax-exempt entities.



Commercial Vehicle
Clean Vehicle
Tax Credit (45W)

Consumer Tax Credit Scenarios

New Clean Vehicle Tax Credits



New Vehicle
Clean Vehicle
Tax Credit (30D)

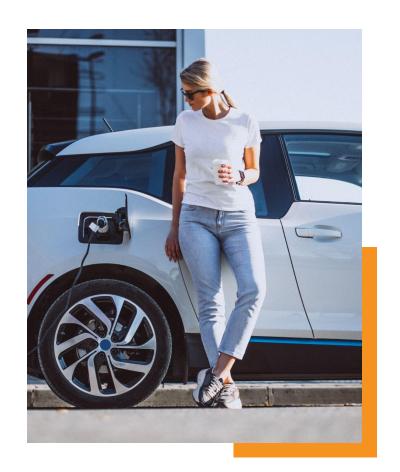


Used Vehicle
Clean Vehicle
Tax Credit (25E)



Clean Vehicle
Tax Credit (45W)

- ☐ Buyer must meet income limits
 - \Box \$300,000 for joint filers
 - □ \$225,000 for head of household
 - \Box \$150,000 for single filers



Go to **fueleconomy.gov** to find out which vehicles are eligible.



Federal Tax Credits for Plug-in Electric and Fuel Cell Electric Vehicles

(Vehicles placed in service on or after January 1, 2024 and before January 1, 2025)

| Make | Model | Model Year | Vehicle Type | Credit Amount | MSRP Limit | Eligibility |
|-----------|--|---------------|-----------------|------------------|---------------|-------------|
| Chevrolet | | | | | | |
| | Bolt EUV | 2022- 2023 | EV | \$7,500 | \$55,000 | Check VIN |
| | Bolt EV | 2022- 2023 | [EV] | \$7,500 | \$55,000 | Check VIN |
| Chrysler | | | | | | |
| 0=0= | Pacifica PHEV | 2022- 2024 | PHEV | \$7,500 | \$80,000 | Check VIN |
| Ford | | | | | | |
| | Escape Plug-in Hybrid | 2022- 2024 | PHEV | \$3,750 | \$80,000 | Check VIN |
| | F-150 Lightning (Extended Range Battery) | 2022- 2024 | EV | \$7,500 | \$80,000 | Check VIN |
| | | | | | | |

- You transfer your tax credit to the dealer.
- The dealer must pay you for the full value of the tax credit.
- You are responsible for making sure you meet the income limits.
- Dealer will submit information into IRS portal.
- Make sure you receive confirmation of a successfully submitted IRS seller report before you leave the dealership in your new EV.



Make sure you receive confirmation of a successfully submitted IRS seller report before you leave the dealership in your new EV.

- You do not need to transfer your tax credit to the dealer.
- The buyer cannot resell the vehicle in 30 days.
- A buyer can transfer two tax credits per year.
 Two new EV tax credits or one new EV tax credit and one used EV tax credit. For joint filers, each person can transfer two tax credits.



Used Clean Vehicle Tax Credits



New Vehicle
Clean Vehicle
Tax Credit (300)



Used Vehicle
Clean Vehicle
Tax Credit (25E)



Clean Vehicle
Tax Credit (45W)

- ☐ The vehicle must be sold by a dealer.
- Buyer must meet income caps:
 - □ \$150,000 for joint filers
 - □ \$112,500 for head of household
 - □ \$ **75,000** for single filers



| Make | Model | Model Year | Vehicle Type |
|--------|---------------------------------------|---------------|-----------------|
| | Escape Plug-in Hybrid | 2020-2021 | PHEV |
| 00 | Focus Electric | 2012-2018 | EV |
| | Fusion Energi | 2013-2020 | PHEV |
| | Mustang Mach-E | 2021 | EV |
| onda | | | |
| | Clarity Plug-in Hybrid | 2018-2021 | PHEV |
| yundai | | | |
| 100 | Ioniq Electric Battery Vehicle | 2017-2021 | EV |
| CA O | Ioniq Plug-In Hybrid Electric Vehicle | 2018-2021 | PHEV |
| | Kona Electric Vehicle | 2019-2021 | [EV] |
| | | | |

- Used EVs must be at least 2 years old.
- ☐ The used EV cannot cost more than \$25,000.
- A buyer can buy a used EV with a tax credit once every 3 years.



- Each EV is only eligible for the used EV tax credit once.
- The Used EV tax credit is also transferable.
- A used EV with a branded title may still be eligible for the tax credit.
- Used EVs do not need to meet sourcing requirements.
 - No final assembly
 - No battery component sourcing
 - No mineral sourcing
 - No Foreign Entities of Concern rule



Commercial Clean Vehicle Tax Credits



New Vehicle
Clean Vehicle
Tax Credit (30D)



Used Vehicle
Clean Vehicle
Tax Credit (25E)



Clean Vehicle

Tax Credit (45W)

Fleet Vehicles

Commercial Clean Vehicle Tax Credits

- Tax Credit has Direct Pay Option
- Can be used by Tax Exempt Entities (municipal fleets, non-profits, schools)



Commercial Clean Vehicle Tax Credits

VEHICLE REQUIREMENTS

No battery or mineral sourcing requirements

No Final Assembly Requirements

No MSRP caps

No income limits on taxpayers

Not Subject to FEOC Rule

CREDIT CAPS (WHICHEVER IS LESS)

30% of sales price
(all-electric)
or
15% of sales price
(PHEV)
or
incremental cost of the
vehicle

CREDIT CAPS

\$7,500 for vehicles less than 14,000 pounds

\$40,000 for vehicles over 14,000 pounds

Commercial Clean Vehicle Tax Credits



New Vehicle
Clean Vehicle
Fax Credit (30D)



Used Vehicle
Clean Vehicle
Tax Credit (25E



Clean Vehicle
Tax Credit (45W)

Commercial Clean Vehicle Tax Credits (45W)

- Leases will use this tax credit.
- Finance company buys vehicle as business investment.
- Tax credit on leases expands list of eligible EVs.



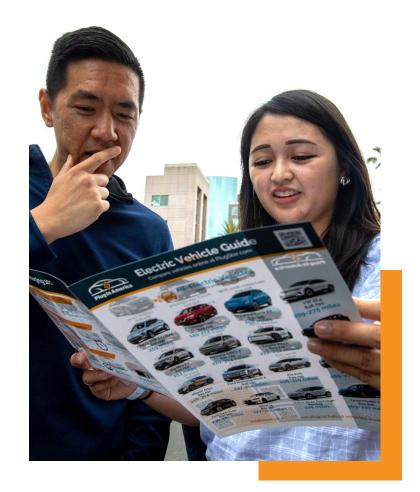
Key Takeaways

Key Takeaways

- New Clean Vehicle Tax Credits
 - Fewer EVs are eligible in 2024.
 - Tax credits are available at time of purchase.
- Used Clean Vehicle Tax Credits
 - Tax credits are available at time of purchase.

GET CONFIRMATION OF A SUCCESSFULLY SUBMITTED SELLER REPORT

- Commercial Clean Vehicle Tax Credits
 - Can be used by businesses and tax exempt entities
 - Also used for consumer leases
- Some states and utilities offer EV and charging incentives, be sure to check for these. They can often be combined.



Resources



Tax Credit Checklist for EV Shoppers

| New Vehicle | Used Vehicle | | |
|---|---|--|--|
| Up to \$7,500 | Up to \$4,000 | | |
| Meet income limits \$300,000 for joint filers \$225,000 for head of household \$150,000 for single filers | Meet income limits | | |
| Learn which vehicles are eligible at: https://fueleconomy.gov/feg/tax2023.shtml Use the lookup table Identify the vehicle you want Find out the price limit for your EV | Learn which vehicles are eligible at: https://fueleconomy.gov/feg/taxused.shtml Use the lookup table Identify the vehicle you want Find out the price limit for your EV | | |
| ☐ Make sure dealership is registered with IRS Energy Credits Online | Make sure dealership is registered with IRS Energy Credits Online | | |
| Vehicle Purchase & Tax Credit Transfer | Vehicle Purchase & Tax Credit Transfe | | |
| Dealer Checks vehicle eligibility in IRS portal Provides vehicle price in writing Provides other discounts in writing Provides full tax credit amount You Sign an affidavit declaring income Sign over your tax credit to the dealer Dealer will issue full tax credit amount Dealers will submit seller report | Dealer Checks vehicle eligibility in IRS portal Provides vehicle price in writing Provides other discounts in writing Provides full tax credit amount You Sign an affidavit declaring income Sign over your tax credit to the dealer Dealer will issue full tax credit amount | | |
| Make sure you get a copy of the successfully submitted seller report. | ☐ Make sure you get a copy of the successfully submitted seller report | | |
| File the seller report with your taxes next year | ☐ File the seller report with your taxes next year | | |

Plug In America website

https://pluginamerica.org/learn/federal-ev-tax-credits/ We keep our website up-to-date with the latest on the EV tax credits.

PlugStar.com



Our online EV shopping tool not only flags vehicles for federal tax credits, it will also identify eligible state and utility incentives.

EV Support Program

Reach out to our EV Support Program to receive personalized assistance.

1-877-EV-HELP

SUPPORT@PLUGINAMERICA.ORG



